









Startups

& SMEs



Governments

**.**=

Local **Authorities** 

Policy

Makers



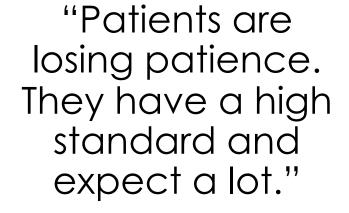






Third Sector







Director, Amazon Care







**Funders** 



Insurers

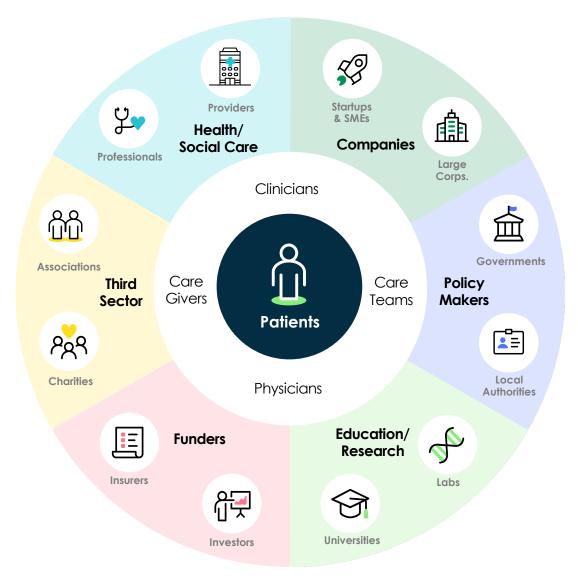








Healthcare requires industry to align around the patient



A community of patients and doctors, and all satellite figures involved in medical care or hospital stay.

### Amazon Care priorities are healthcare trends



Seamless Healthcare Ecosystem engagement



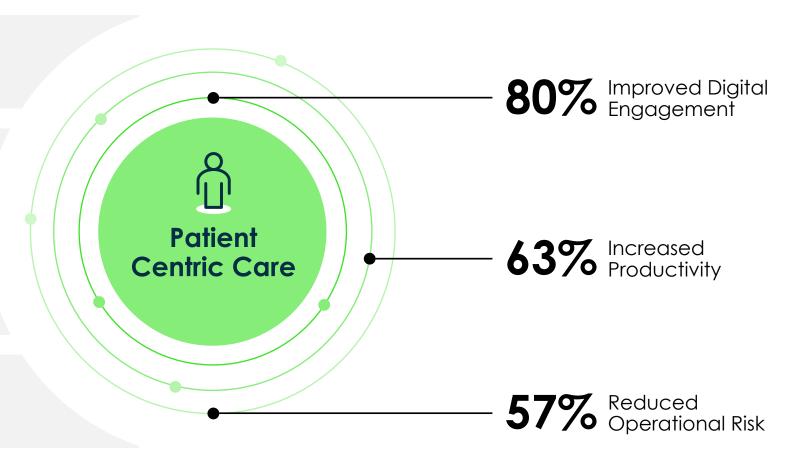
Instant Self-Service and Insight



Immediate Guided Healthcare Process

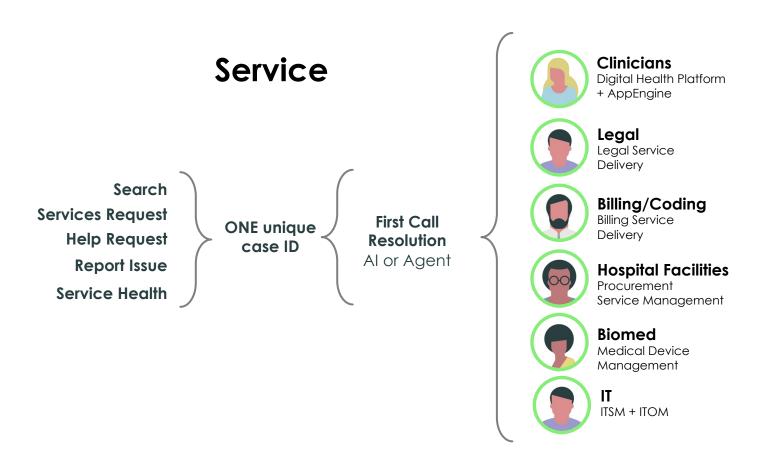


Integrated Biomed, hospitals, billing, and legal with the system of record



#### ServiceNow makes healthcare work

An approach to service delivery that unlocks productivity across the ecosystem





### Support workflows across your organization



Care at Home



Healthcare Ecosystem Management



Referral Management



ED
Patient Flow
Optimization



Discharge Optimization



Clinical Pathways



## Support workflows across your organization







Healthcare Ecosystem Management



Referral Management



ED Patient Flow Optimization



Discharge Optimization



Clinical Pathways



# A leadership team dedicated to our partnership, ready to support your success at every step of the way



CJ Desai

ServiceNow C-Suite Executive Sponsor

Provides Executive oversight and alignment with Amazon Executive Leadership



**Barry Barnes** 

Global Account Director

Responsible for account strategy and leading extended team



**Niall Kritzinger** 

Sr. Global Account Technology Advisory

Responsible for account technical strategy and leading extended technical teams



**Robert Lusk** 

Sr. Principal Strategist

Responsible for identifying and communicating business outcomes and enterprise value that the ServiceNow planform delivers to Amazon



**Dale James** 

Principal Executive
Architect

Provides thought leadership and experience around aligning technology to key business outcomes. Designs path to business outcomes leveraging key technologies and enterprise experience in complex environments



David Kwock

Director, Top Accounts

Closely aligned to account team to drive executive level strategy and execution



**Tim Strempfer** 

Services Executive

Responsible for professional services engagements.

Manages the discovery, scoping and task order (SOW) development in cooperation with Boeing business stakeholders and ISC



